



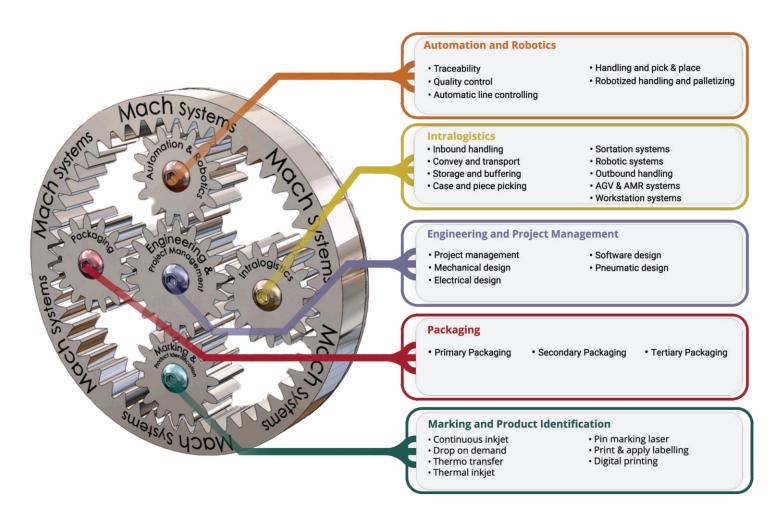
# **General Presentation**





#### About us

**Mach Foreign Trade Distribution** is the main industrial integrator with Romanian capital which implements complex industrial projects for more than 25 years. Over time, we have diversified our portfolio of equipment and the applications, with our main objective being to provide quality assurance and efficiency in the following **domains:** 



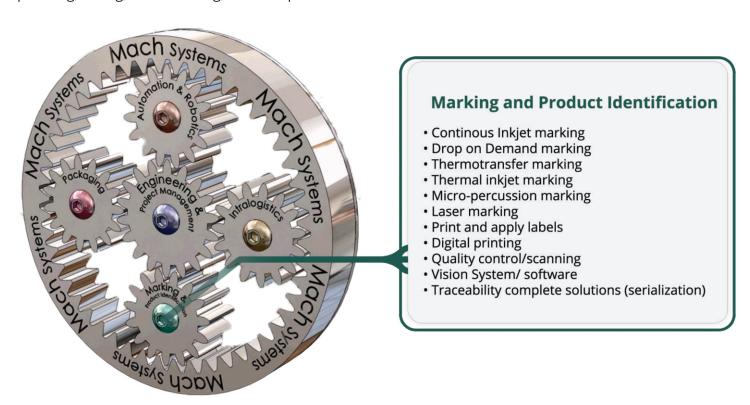
Mach Foreign Trade Distribution caters to factories, warehouses, and logistics centers with a diverse range of industrial equipment and comprehensive automation solutions, realized in production lines or goods management-distribution lines. The company has a significant competitive advantage in the industrial sector, stemming from its possession of a specialized, comprehensive offering of equipment and solutions through its specialized divisions.





### **Marking and Product Identification**

The Product Marking and Identification Division offers the latest and most modern industrial marking solutions on a variety of materials. The marking provided by Mach is carried out to the highest quality standards, at specific speeds for both small and large production lines, with optimal consumption costs. Depending on the marking requirements, codes and graphics can be printed using ink, thermal transfer, pressing, rolling, laser marking, or micro-percussion.



The marking carried out by Mach's equipment is suitable for marketing campaigns where special and sometimes complex graphics are required, for brand protection against counterfeiting, for traceability processes, and for legislative compliance.

In addition to the quality and printing speed, Mach offers customers a range of advantages:

- The suppliers of the offered equipment are evaluated before being included in Mach's offering, ensuring continuity in sales and maintenance.
- Installation of the equipment in existing production lines is expedited thanks to the integrated training and specialization of the technical team through Mach's divisions.
- The equipment comes with a warranty, which can be extended through purchasing one of our maintenance packages.
- Technical interventions in case of malfunctions can be carried out by Mach's service team, ensuring that the equipment becomes operational as quickly as possible.
- We provide tested, verified, and supplier-approved consumables.
- We take care of training operators for the installed equipment, both in terms of operational and maintenance procedures.



## **Marking and Product Identification**



























## Labelling

- Applying labels on bottles and other cylindrical or irregularly shaped containers.
- Applying labels on cans and jars
- Applying labels on boxes
- Applying labels on irregularly shaped packaging (containers, trays, fruit bags, etc.)
- Applying labels on pallets











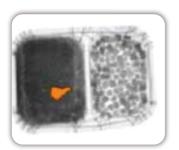




Within factories, speed and efficiency make the difference. Without compromising quality, we provide labeling solutions of any type (colored, glossy, metallic, with special textures) on any product shape, regardless of label size. Moreover, label placement is not a challenge for us.

## Checkweighers, metal detectors and X-Ray





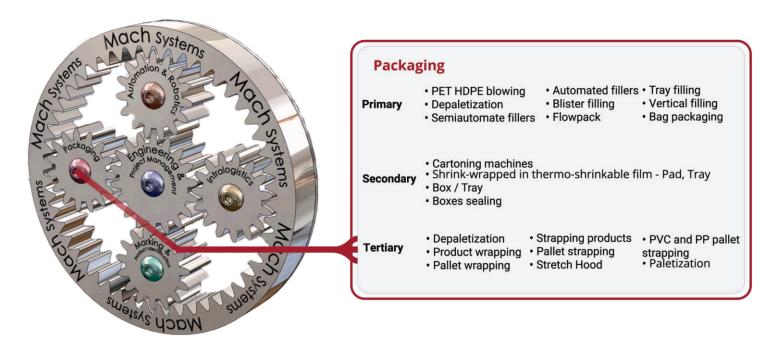






## **Packaging**

The Packaging Division has one of the most comprehensive and diverse ranges of equipment and solutions in its field. The offering includes equipment for individual, group, and bulk packaging. Packaging is carried out through semi-automatic and automatic equipment, single-block or multi-block systems, customized stations, as well as complete packaging lines.



The advantages of the packaging offering not only encompass variety and comprehensive coverage of the field, but also a range of strategic benefits for customer production, as outlined below:

- Opportunity to purchase complete packaging lines for small and medium-scale productions.
- For existing packaging lines, expansion or modernization operations can be carried out through the integration of new equipment.
- Newly established businesses can benefit from specialized consulting and assisted planning tailored to specific packaging processes.
- The Packaging Division provides specialized services such as technical consultation, electrical, pneumatic, software, mechanical design, and project management.
- We possess a portfolio of critical auxiliary equipment for the optimal functioning of the offered packaging solutions.
- The Mach FTD offering includes personnel training regardless of the purchase value.
- Multiple financial options are available based on production forecasts and the value of projects undertaken with Mach FTD.
- We distribute tested and recommended consumables by equipment manufacturers, including films, PP bands, and PET bands.



# **Primary Packaging**



PET & HDPE blowing Bottle washing & drying











Weighing and vertical filling Fertical filling







Flow Pack Blisters/tray thermoforming



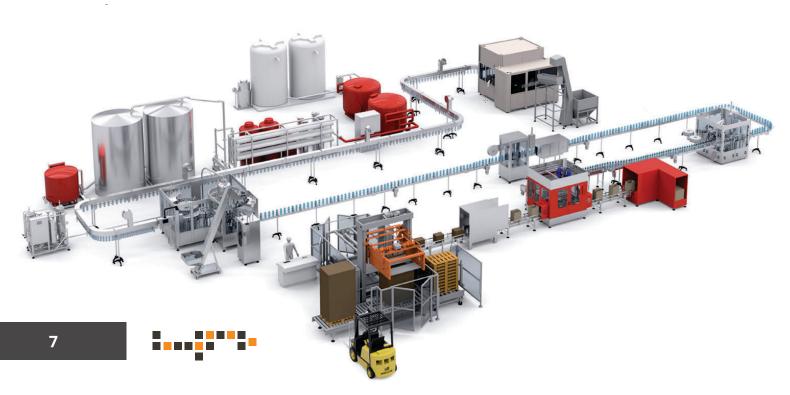














# **Secondary Packaging**



Shrink wrapping

Glue/tape boxes sealing



Boxes and trays shrink wrapping



Boxes/trays forming



Colective packaging





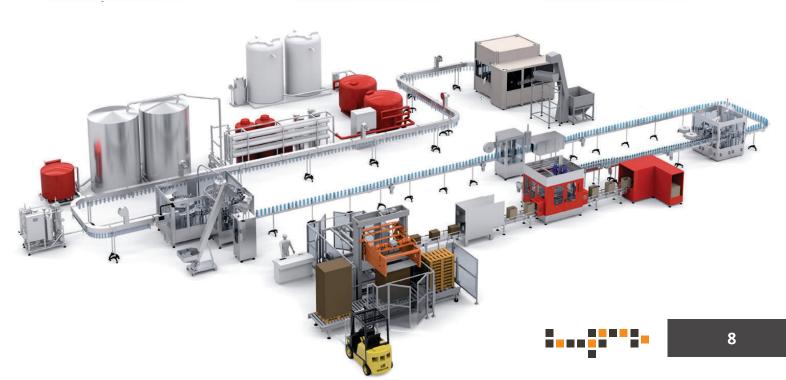














# **Tertiary Packaging**



PVC strapping



Orizontal wrapping





Pallet strapping



Pallet wrapping

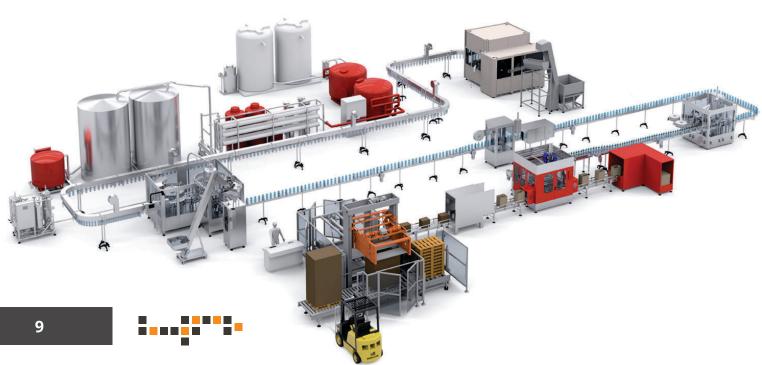














### **Intralogistics**

The Intralogistics Division has developed within Mach as a natural evolution of the specialized services provided and the projects implemented in businesses that encompassed production and distribution processes, or in businesses within the goods distribution sector.



Mach possesses the know-how, technology, and partnerships necessary to provide equipment for various types of warehouses:

- Distribution centers
- Selection, packaging, and distribution centers for goods
- Smart warehouses
- On-demand storage centers
- Refrigerated warehouses
- Customs warehouses

Whether it's about planning, automation, or production traceability, Mach FTD has the appropriate solutions. In terms of optimizing logistics flows, the offering includes comprehensive solutions as well as specialized services for design, integration, automation, and maintenance for logistics centers and warehouses.

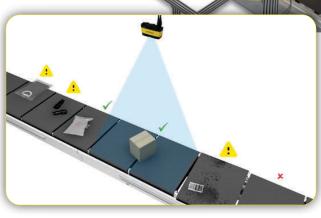




# **Intralogistics Equipment**



- Conveyors
- Sorting equipment
- Positioning equipment
- Identification and control equipment
- Industrial cranes
- Storage equipment
- Unit load formation equipment
- Industrial machines









#### **Services**

- Warehouse profiling
- Warehouse data analysis
- Warehouse processes (receiving, put-away, order picking replenishment, shipping)
- Warehouse layout (storage system, material handling solutions)
- Project Maanagement
- System integration
- Procedures and training
- Service support and maintenance
- Software related services





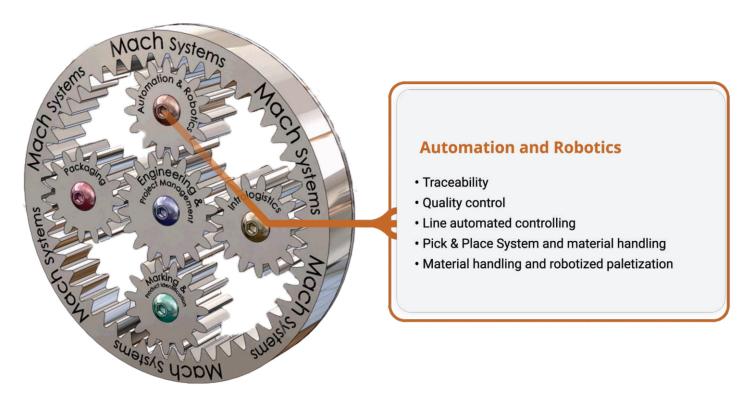


- Inbound handling
- Convey and transport
- Storage and buffering
- Case and piece picking
- Sortation systems
- Robotic systems
- Outbound handling
- AGV systems
- Workstation systems



#### **Automation and Robotics**

The Automation and Robotics Division, alongside the Engineering and Project Management Division, provides customers with complete automation and robot integration solutions, starting from the analysis of input data of the application, graphic representation (2D, 3D) of the concept, and extending to the implementation of solutions in the production process. Our range of solutions encompasses applications in packaging, palletizing, assembly, tool machine servicing, applying edge and corner adhesive, etc.



Automated applications, with or without robots, require customized equipment. In order to provide customers with complete solutions in the field of industrial robot lines, Mach FTD offers comprehensive service packages, including mechanical design, pneumatic design, electrical design, software applications for flow control, solution implementation and testing, including overall project management.

In addition to the extensive range of products and services, the Automation and Robotics Division offers significant advantages, such as:

- The ability to integrate robots into existing production lines without disrupting the current flow.
- The benefit of acquiring all necessary robot operation components.
- The option to request custom automated palletizing stations without robots for specific requirements where robot integration isn't possible.
- The opportunity to order robotized modules for projects with special working conditions (hazardous or demanding environments for humans).













#### **Automation and Robotics**

- Analysis of production requirements, solution creation, and performance evaluation.
- Technical and graphic design of the agreed-upon solution.
- Installation and programming of robots.
- Mechanical design of robot components and accessories (grippers, frames, other adjustments).
- Integration of robots into production lines.
- Maintenance and servicing services.
- Spare parts.





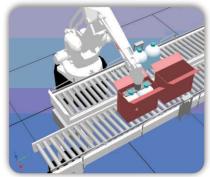


## **Engineering and Project Management**

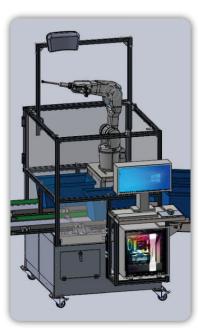
# Project management | Mechanical design | Electrical design | Software | Pneumatic design

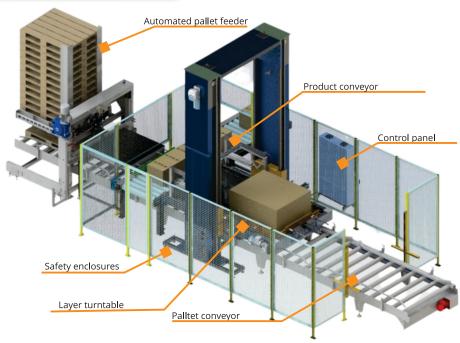
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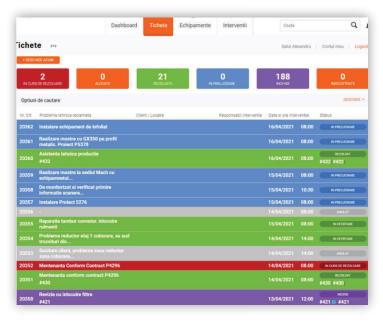










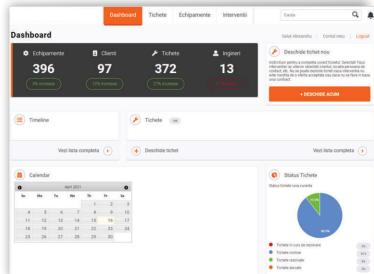


#### **Areas covered:**

- Warehouse Automation
- Bottling lines
- Packing machines
- Binding machines
- Conveyor systems
- Labeling systems
- Marking systems Inkjet and Laser
- Quality control systems
- Palletizing machines and industrial robots

# Maintenance and Technical Support

With more than 25 permanent employees and 4 collaborating companies, the service department offers a national coverage with headquarter in București and territorial offices located in Bacău, Cluj, Târgul Mureș, Arad, Brașov and Gorj.









#### **Clients**































































































































































































































#### **Partners**

ABB: Sweden - Industrial robots

**ACMI**: Italy - Packaging and bottling lines and equipment

**AETNA GROUP**: Italy - Packaging, wrapping, sealing with adhesive tape of

cardboard boxes, palletizing systems

ALBERTINA: Czech Republic - Filling, capping, labeling equipment, and

complete filling lines

**ALTEC LTD**: Czech Republic - Bottling machines

**ALTECH**: Italy - Printing and labelling solutions

**AMBAFLEX**: Netherlands - Conveyor transport systems

AMS FERRARI: Italy - Bottling, packaging, and processing lines

**CONCETTI**: Italy - Packaging, weighing, and palletizing equipment,

complete lines for bag packaging

**CONVEYOR UNITS**: UK: transport conveying system

**DOMINO**: UK- inkjet, laser, thermotransfer labelling solutions

**ITALPACK**: Italy - Equipment for filling paper bags

**ERGOPACK**: Germany - Strapping pallets

FANUC: Japan: Industrial robots

FLEXLINK: Sweden - Conveyors and automated transport conveyors for

pallets

ILPRA: Italy - Thermoforming, dosing, filling, and sealing machines

**INTERROLL**: Switzerland - Global provider of material handling solutions

**GEBHARDT**: Germany - Complete intralogistics systems, from roller

conveyors to shelf stackers

**KUKA**: Germany - Industrial robots

LOMA: UK - Metal and contaminant detection systems

LORA PACK: Italy - Horizontal/vertical flow pack packaging machines

MESSERSI: Italy - Automated pallet strapping equipment with strap

MF TECHNO: Italy - Complete machinery and installations for weighing,

packaging, and palletizing sacks weighing from 5 to 50 kg.

**NEMESIS**: Italy - Weighing and metal detection equipment

PLASTICBAND: Spain - Horizontal Wrappers and

Strapping Machines with Band Strap

**SATO**: Japan - Label Printing Equipment

**SMF**: Germany - Pet blowers

**SMI PACK**: Italy - Shrink Wrapping System

SOCO SYSTEM: Denmark - Conveyor Systems,

**Automated Packaging Lines** 

STV: Italy - Equipment and Complete Lines for Packaging Food Products in Jars and Metal Cans

**TECHNOmark**: USA - Laser and micro-percussion

systems

**TECHNIPES**: Italy - Valve Bag Filling Equipment

TIRELLI: Italy - Packaging Equipment for the

Cosmetic and Pharmaceutical Industries

**UNIFILL**:Italy - Thermoforming and Blister Filling

Equipment

**VELTEKO**: Czech Republic - Vertical Packaging

Equipment, Box Filling Equipment, Dosage

Equipment, etc.

**ZEBRA**: USA - Barcode Printing, Scanning, and

International Coding Systems

#### **Visions components and system**

**COGNEX**: USA - Vision systems

**COVAL**: France – Vacuum automation technology FESTO: Germany - Components, pneumatic and

electrical sensor systems

**KEYENCE**: USA - Sensors and vision systems

**SICK**: Germany - Sensor elements **SIEMENS**: Germany- Sensor elements **WENGLOR**: Germany - Sensor elements

#### **Equipment and system**

















































PLASTICBAND





















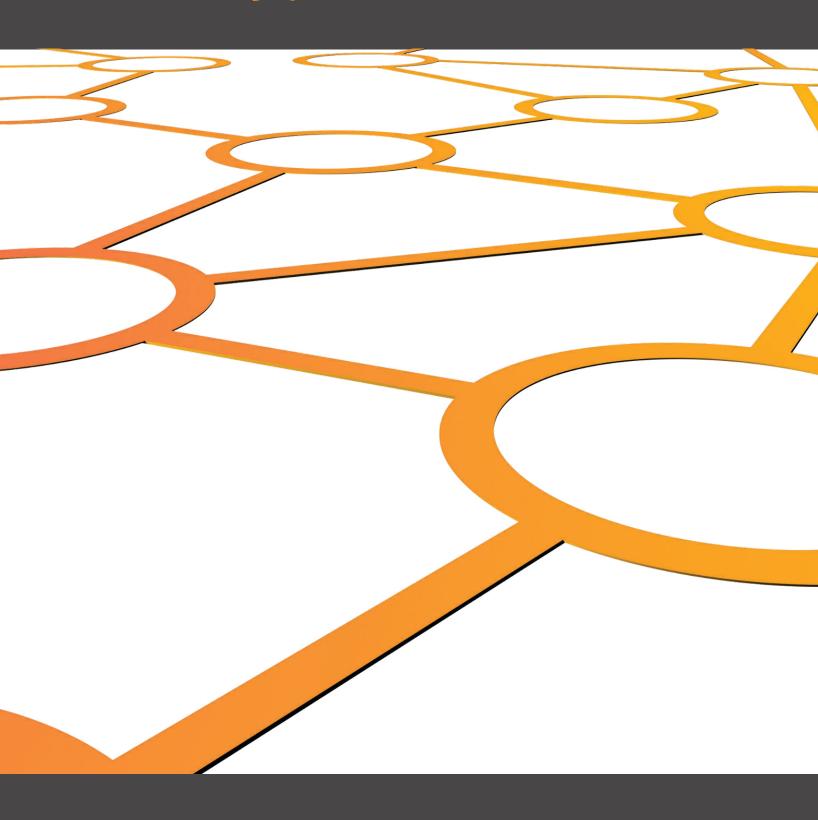












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